

AUSTRALIAN VISITORS

arriving by air

Total population: 22.5 million inhabitants

Economic growth rate: +2.7%:

Average exchange rate: €1 = \$ AUD 1.4; variation 2010/2009: -18.6%

Unemployment rate: 5.2% Inflation rate: +2.8%

Sources: Australian Bureau of Statistics, IMF and Banque de France.



What type of profile?

The average age of Australian visitors (38 years old) is lower than that for other foreign visitors as a whole arriving by air (39 years old). More than half come from the upper socio-professional categories¹ (56.9%, +13.0 points).

¹ Liberal professions, teachers, scientific professions, executives and other intellectual professions.

What type of travel?

Almost 9 out of 10 (88.7%, +16.8 points) travel for personal reasons. They come mainly in couples (38.4%, +10.0 points), alone (26.8%, -7.3 points) or in families (21.7%, +2.4 points). Paris Ile-de-France is the unique destination for 55.3% (-18.2 points). For more than a quarter (28.6%, +17.1 points) of cases, the stay is part of a European tour and for 14.5% (+5.5 points) the stay is part of a French tour. 72.0% (+0.2 point) of Australian visitors make their own travel arrangements. More than a quarter (26.3%, +4.2 points) travel individually with organized trips and 1.7% (-4.4 points) opt for travel with organized groups.

What type of accommodation?

More than 9 stays out of 10 (94.0%, +12.4 points) are spent in paid accommodation. The main types of paid accommodation used include hotels for 69.8% (2- or 3-star hotels for 74.0% and 4-star and more hotels for 20.7%), furnished and seasonal rentals (8.7%), apartment hotels (7.6%) and youth hostels (7.4%). The main nonpaid accommodation includes staying with parents (2.4%) and friends (1.2%).

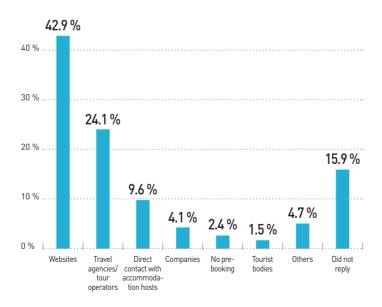
The majority of Australians visiting Paris Ile-de-France are repeat visitors



Reference period: the last 5 years.

The average figures for foreign visitors as a whole are 53.1% repeat visitors and 42.8% first-time visitors [4.1% did not reply].

The Internet is the primary method of reservation



Several possibilities, based on paid accommodation.

Australian visitors also use the Internet as their preferred method of making travel arrangements [46.5%, +5.5 points], followed by travel agencies and tour operators [28.3%, +2.9 points], and word-of-mouth [21.0%, +12.9 points].

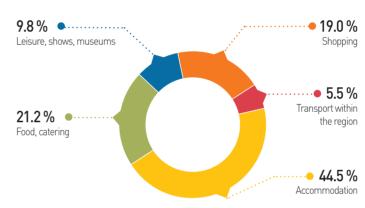
What types of activity?

Australian visitors particularly like visiting markets (51.7%, +19.0 points) and parks and gardens (59.8%, +17.4 points), as well as discovering French gastronomy (57.5%, +15.1 points). They also like going out at night (41.6%, +14.9 points), shopping (63.3%, +12.0 points) and going to shows and concerts (20.5%, +11.4 points). On the other hand, they are rather less interested in theme parks (6.0%, -1.3 point) and sports events (1.4%, -1.2 point).

Which sites are visited?

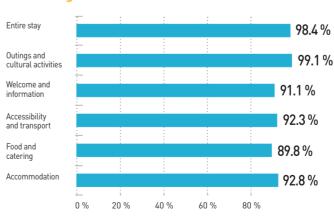
The 5 most-visited sites include: Notre-Dame de Paris (83.2%), the tour Eiffel (82.0%), the Arc de triomphe (74.7%), the Louvre (69.4%) and the Sacré-Cœur de Montmartre (59.7%). A large number visit the 'must see' sites, particularly Notre-Dame de Paris (+20.2 points) and the Arc de triomphe (+19.3 points). A large number also visit the musée d'Orsay (41.5%, +16.9 points). On the other hand, fewer visit the Grande Arche de La Défense (7.3%, -6.3 points) and the Centre Pompidou (16.5%, -6.1 points).

Almost 45% of Australian visitor spend is allocated to accommodation



Australian visitors, whose average spend per day and per person is higher than that for all other foreign visitors, allocate a greater budget to accommodation (+3.4 points) and spend less on shopping (-3.7 points).

Visitors rating themselves as satisfied, particularly with outings and cultural activities*



*% of satisfied and very satisfied.

Average rate of satisfaction, all foreign visitors as a whole: 95.1%.

The figures expressed in "points" relate to all foreign visitors arriving by air. Source: ongoing survey in airports - Paris Ile-de-France Tourist Board, ADP (BVA) - 2010 results.

50.1%

have already visited Paris Ile-de-France during the last 5 years **39.0%**

would like to return to Paris Ile-de-France within the next 2 years²

²This figure is lower than the average of all other foreign visitors

KEY POINTS

- ••• 281,000 stays representing 2.7% of stays by all foreign visitors arriving by air [7 58.3% compared with 2009]
- ••• 1,710,000 overnight stays representing 2.9% of overnights stays by all foreign visitors arriving by air (7 47.0% compared with 2009).
- ••• 6.1 nights on average (∠ 0.5 night compared with 2009).
- ••• 50.1% have already visited Paris Ile-de-France.
- •••• 98.3% make their own travel arrangements.
- *** 88.7% travel for personal reasons only.
- ••• **€148 average spend** (per day and per persor
- ••• 98.4% are satisfied with the stay in Paris Ile-de-France.
- ••• **98.7%** would recommend the destination to their friends and family.
- ••• 39.0% would like to return to Paris Ile-de-France within the next 2 years.